# Jerry Maguire

## The job

1. *Match Jerry's clients with their sport and additional information:*

| | | | |
|---|---|---|---|
| Dallas Malloy | Baseball | Seattle | Olympics |
| Frank Cushman | Basketball | Odessa, Texas | Pure joy |
| Clark Hodd | Boxing | Indiana | 100 points |
| Erica Sorgi | American football | - - - - - | Best/Top client |
| Art Stallings | Diving | Indio, California | Lawsuit |

2. *Jerry works for SMI. What does this stand for?*
3. *Match the following figures with the descriptions below:* **264** **33** **72** **1685**

SMI agents: ____ | SMI clients: ____ | Jerry's clients: ____ | Jerry's phone calls/day: ____

## The problem

4. *Why isn't Jerry happy in his job anymore?*

5. *The injured Steve Remo has to play. Why?*
6. *Why was Remo's son angry with Jerry?*

7. *What had Jerry become?* *Just another* **s**_____*in a* **s**_____.

## The solution

8. *What happened at the conference in Miami?* *Breakdown =* **B**_____
9. *Which business practice changes did Jerry put in his mission statement?*

***Let us be*** _____ ***Fewer*** _____ ***Less*** _____

10. *What is the key to Jerry's business?* **P**_____ **r**_____
11. *What did Jerry call his mission statement?*

*"The* ***t***_____ *we* ***t***_____ *and do not* ***s***_____*. The* **f**_____ *of our* ***b***_____*."*

12. *How long do Jerry's colleagues give him?*